

**Barbara Corcoran's
Advice in Tallahassee**



RESOURCES

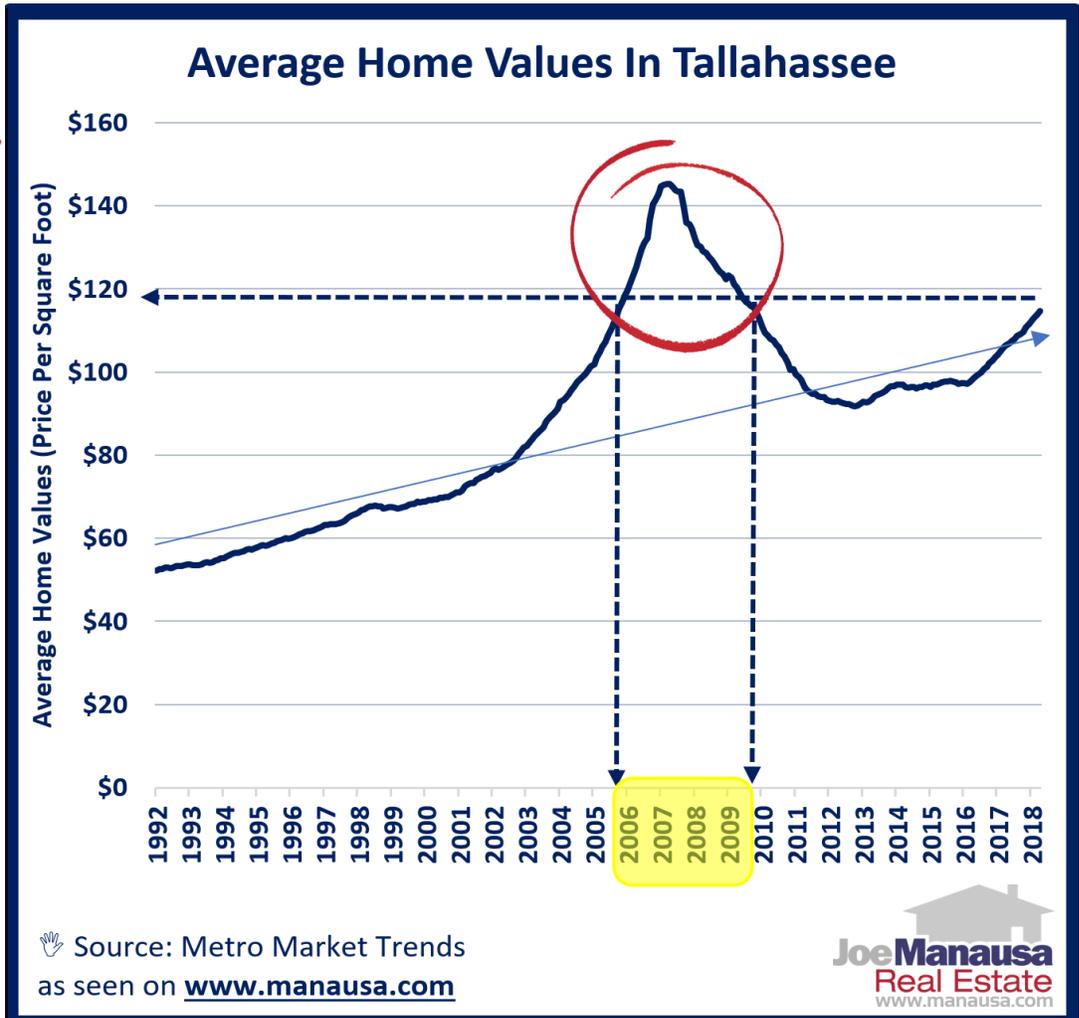
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What Are Homes Worth Today?



Did you know that Tallahassee home values today are the same as they were at the end of 2009? And they're also the same as they were at the end of 2005!

This means that everybody who purchased between those two dates (and most likely everybody who refinanced as well) have homes that are worth less than they paid.

Why is this important (I promise I'm not just rubbing it in for those folks).

It's because there are an estimated

30,000 homeowners who might be waiting on values to rise before they can move.

So as good as the market is now (flush with buyers), the growth in home values that is occurring is also freeing up a large group of homeowners who haven't moved in over ten years.

When they do move, they will bring much needed inventory to the market while also increasing the demand that has been on the rise for the past six years. Expect the housing market recovery to continue for several more years.